

Jude J. Beller

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Re: Mr. Ember Grummons - Letter of Recommendation

To Whom It May Concern:

I am real estate attorney that routinely represents buyers/sellers and users of commercial real estate across the country, ranging from institutional investors, private equity funds, publicly traded companies, national banks and high net worth families. Many of these clients have relatively high "IQ" in terms of real estate investments and real estate trading strategy.

I have come to know Ember over the past four years or so as a result of a half a dozen real estate acquisition/dispositions we have both been involved in. These deals have included class A office buildings, a complex of warehouse/flex buildings, a retail power center and a mixed-use retail, office and multi-family town center.

What I believe is important to note about Ember and my work experiences with him, is that in each of these deals, he has raised the real estate "IQ" of the team he is on. While Ember is unquestionably honest, trustworthy and focused on details (and he works very hard to prove that), it is his understanding of the various real estate variables influencing deal-making and decisions on both sides of the fence where I have seen first hand his value be added to the client teams he represents. In light of the client teams I personally know he has worked with, this says a lot about Ember, his character and his abilities.

I have no hesitation in recommending Ember and his services should you ever be in need of a real estate adviser with an extremely high level of expertise in investment acquisitions/dispositions..

Very truly yours,



Jude J. Beller, Esq.